FORM 10-0 SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

(Mark One) /X/

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For The Quarterly Period Ended March 31, 1996

OR

/ / TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934 Commission File Number 1-10788 INTERNATIONAL SPECIALTY PRODUCTS INC. (Exact name of registrant as specified in its charter)

Delaware 51-0333696 (State of Incorporation) (I. R. S. Employer

Identification No.)

818 Washington Street, Wilmington, Delaware 19801 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (302) 429-8554

Commission File Number 33-44862 ISP CHEMICALS INC. (Exact name of registrant as specified in its charter) Delaware 13-3416260 (State of Incorporation) (I. R. S. Employer Identification No.)

Rt. 95 Industrial Area, P.O. Box 37

Calvert City, Kentucky 42029 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (502) 395-4165

Commission File Number 33-44862-01

#### ISP TECHNOLOGIES INC.

(Exact name of registrant as specified in its charter)

Delaware 51-0333795 (State of Incorporation) (I. R. S. Employer

Identification No.)

State Highway 146 & Industrial Road

Texas City, Texas 77590 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (409) 945- 3411 See table of additional registrants. Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

#### YES/X/NO//

As of May 10, 1996, 97,449,753 shares of International Specialty Products Inc. common stock (par value, \$.01 per share) were outstanding.

As of May 10, 1996, ISP Chemicals Inc. and ISP Technologies Inc. each had 10 shares of common stock outstanding. As of May 10, 1996, each of the additional registrants had the number of shares outstanding which is shown on the table below.

# ADDITIONAL REGISTRANTS

			Commission
Address, including zip	File		
No./I.R.S code, and telephone i	number,	No. of	Employer
<pre>including area code, of Exact name of registrant as Identification registrant's pr:</pre>	State of	Shares	
specified in its charter executive office	Incorporation	Outstanding	No.
ISP (PUERTO RICO) INC.	Delaware	10	33-44862-
03/ Suite 206B Iturregui Plaz	13-2626732		
65th Infanteria Avenue Rio Piedras, Puerto Rico 00924			
(809) 768-5400 ISP ENVIRONMENTAL SERVICES INC.	Delaware	10	33-44862-
04/ 1361 Alps Road			51-0333801
Wayne, NJ 07470 (201) 628-3000			31 0333001
ISP FILTERS INC.	Delaware	10	33-44862-
05/ 4436 Malone Road			51-0333796
Memphis, TN 38118 (901) 795-2445			
ISP GLOBAL TECHNOLOGIES INC. 06/ 818 Washington Street	Delaware	10	33-44862-
Wilmington, DE 19801			51-0333802
(302) 429-7492	D-1	10	22 44062
ISP INTERNATIONAL CORP. 07/ 818 Washington Street	Delaware	10	33-44862-
Wilmington, DE 19801			51-0333734
(302) 429-7493 ISP INVESTMENTS INC.	Delaware	10	33-44862-
08/ 818 Washington Street			51-0333803
Wilmington, DE 19801 (302) 429-7496			
ISP MANAGEMENT COMPANY, INC. 09/ 1361 Alps Road	Delaware	10	33-44862-
-			51-0333800
Wayne, NJ 07470 (201) 628-3000			
ISP MINERAL PRODUCTS INC. 10/ 34 Charles Street	Delaware	10	33-44862-
Hagerstown, MD 21740			51-0333794
(301) 733-4000 ISP MINERALS INC.	Delaware	10	33-44862-
11/ Route 116			51-0333798
Blue Ridge Summit, PA 17214 (717) 794-2184			01 0000170
ISP REAL ESTATE COMPANY, INC.	Delaware	2	33-44862-
12/ 1361 Alps Road			22-2886551
Wayne, NJ 07470 (201) 628-3000			
ISP REALTY CORPORATION 13/ 1361 Alps Road	Delaware	1000	33-44862-
Wayne, NJ 07470			13-2720081
(201) 628-3000 VERONA INC.	Delaware	100	33-44862-
	2014,4410	100	00 11002

22-3036319

13-3335905

7 North Laurens Street Greenville, SC 29601 (803) 271-9194 BLUEHALL INCORPORATED

.5/ 818 Washington Street

Delaware 1 33-44862-

Wilmington, DE 19801

(302) 651-0165

Part I - FINANCIAL INFORMATION

**Item 1 - FINANCIAL STATEMENTS** 

# INTERNATIONAL SPECIALTY PRODUCTS INC.

# CONSOLIDATED STATEMENTS OF INCOME

(Thousands, except per share amounts)

Quarter Ended

April 2, March 31, 1995 1996

			1995 1996
Net sales Costs and expenses:	\$179,899	\$185,611	
Cost of products sold	113,243	112,896	
Selling, general and administrative	32,145	35,224	
Goodwill amortization	3 <b>,</b> 309	3,300	
Total costs and expenses	148,697	151,420	
Operating income	31,202	34,191	
Interest expense	(8,118)	(7,896)	
Equity in earnings of joint venture	450	1,414	
Other income, net	573	3 <b>,</b> 574	
Income before income taxes	24,107	31,283	
<pre>Income taxes</pre>	(9 <b>,</b> 038)	(11,415)	
Net income	\$ 15,069	\$ 19,868	
Earnings per common share\$ .15 \$ .20			

Weighted average number of common shares

See Notes to Consolidated Financial Statements

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INTERNATIONAL SPECIALTY PRODUCTS INC.

# **CONSOLIDATED BALANCE SHEETS**

December 31, March 31, 1995 1996

	775 1770
ASSETS (Thousands) Current Assets:  Cash	
Total Current Assets	56
Total Assets	
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current Liabilities:       \$ 36,199 \$ 22,450 Current maturities of long- term debt	payable
Total Current Liabilities	
Long- term debt less current maturities 280,254 287,009	
Long- term note payable to related party 67,237 51,553	
Deferred income taxes 55,743 52,674	
Other liabilities	
Stockholders' Equity: Preferred stock, \$.01 par value per share; 20,000,000 shares authorized	
Total Stockholders' Equity 643,244 664,291	
Total Liabilities and Stockholders' Equity \$1,312,938 \$1,305,875	

See Notes to Consolidated Financial Statements

# INTERNATIONAL SPECIALTY PRODUCTS INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

Quarter Ended
April 2, March 31,
1995 1996
(Thousands)

Net cash provided by (used in) investing activities (36,434) 25,672

Cash provided by (used in) financing activities:

Net cash provided by (used in) financing activities 9,212 (27,965)

Net change in cash and cash equivalents..... (26,636) 16,078

Cash and cash equivalents, end of period......\$ 36,228 \$ 47,341

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The financial statements for International Specialty Products Inc. (the "Company") reflect, in the opinion of management, all adjustments necessary to present fairly the financial position of the Company at December 31, 1995 and March 31, 1996, and the results of operations and cash flows for the periods ended April 2, 1995 and March 31, 1996. All adjustments are of a normal recurring nature. These financial statements should be read in conjunction with the annual financial statements and notes thereto included in the Company's Annual Report to Stockholders for the fiscal year ended December 31, 1995 (the "Annual Report"), which was incorporated by reference in the Company's Annual Report on

NOTE A: Inventories consist of the following:

December	31,	Marc	h 31,
		1995	1996

(Thousands)

Finished goods...... \$ 71,431 \$ 59,273

Raw materials and supplies...... 18,634 18,857

Less LIFO reserve..... (2,636) (2,838)

Inventories......\$107,969 \$ 97,377

# NOTE B: Contingencies Asbestos Litigation Against GAF

GAF Corporation ("GAF"), a parent of the Company, has advised the Company that, as of March 31, 1996, GAF had been named as a defendant in approximately 48,400 pending lawsuits involving alleged health claims relating to the inhalation of asbestos fiber, having resolved approximately 205,000 other lawsuits involving similar claims, and as a co- defendant in 10 pending lawsuits alleging economic and property damage or other injuries in public and private buildings caused, in whole or in part, by what is claimed to be the present or future need to

remove asbestos material from those premises.

The reserves of GAF and G- I Holdings Inc. ("G- I Holdings"),

a wholly owned subsidiary of GAF, for asbestos bodily injury claims, as of March 31, 1996, were approximately \$359.6 million (before estimated present value of recoveries from products liability insurance policies of approximately \$185.6 million and related deferred tax benefits of approximately \$66.8 million). GAF and G- I Holdings have advised the Company that certain components of the asbestos- related liability and the related

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
NOTE B: (Continued)

insurance recoveries have been reflected on a discounted basis in their financial statements, and that the aggregate undiscounted liability, as of March 31, 1996, before estimated recoveries from products liability insurance policies, was \$401.9 million. GAF's and G- I Holdings' estimate of liability for asbestos claims is based on the pending class- action settlement of future asbestos bodily injury claims (the "Settlement") becoming effective and on assumptions which relate, among other things, to the number of new cases filed, the cost of resolving (either by settlement or litigation or through the mechanism established by the Settlement) pending and future claims, the realization of related tax benefits, the favorable resolution of pending litigation against certain insurance companies and the amount of GAF's recoveries from various insurance companies. On May 10, 1996, the United States Court of Appeals for the Third Circuit (the "Third Circuit") issued an opinion, concluding that the class action was not certifiable as a class action, thus reversing the decision of the lower court which found the Settlement fair and reasonable. GAF has advised the Company that it intends to pursue vigorously a rehearing before the Third Circuit en banc and ultimately, if necessary, an appeal of the Third Circuit's decision to the United States Supreme Court. GAF also has advised the Company that it continues to believe the Settlement will ultimately be upheld on appeal. As of March 31, 1996, G-I Holdings' stockholder's equity was a deficit of \$.9 million. Neither the Company nor the assets or operations of the Company, which was operated as a division of a corporate predecessor of GAF prior to July 1986, have been involved in the manufacture or sale of asbestos products. The Company believes

that it should have no legal responsibility for damages in connection with asbestos- related claims, but the Company cannot predict whether any such claims will be asserted against it or the outcome of any litigation related to such claims. In addition, should GAF be unable to satisfy judgments against it in asbestos- related lawsuits, its judgment creditors might seek to enforce their judgments against the assets of GAF, including its indirect holdings of common stock of the Company, and such enforcement could result in a change of control of the Company.

# **Environmental Litigation**

The Company, together with other companies, is a party to a
variety of administrative proceedings and lawsuits involving
environmental matters ("Environmental Claims"), in which recovery

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE B: (Continued)

is sought for the cost of cleanup of contaminated sites, a number of which are in the early stages or have been dormant for protracted periods.

At most sites, the Company anticipates that liability will

be apportioned among the companies found to be responsible for the presence of hazardous substances at the site. The Company estimates that its liability in respect of all Environmental Claims, as of March 31, 1996, will be approximately \$16.9 million, before insurance recoveries reflected on the Company's balance sheet (discussed below) of \$6.9 million ("estimated recoveries"). In the opinion of the Company's management, the resolution of the Environmental Claims should not, individually or in the aggregate, be material to the results of operations, liquidity or financial position of the Company. However, adverse decisions or events, particularly as to the merits of the Company's factual and legal defenses to liability and the

financial responsibility of the other parties involved at each site and their insurers, could cause the Company to increase its estimate of its liability in respect of such matters. It is not currently possible to estimate the amount or range of any

additional liability.

After considering the relevant legal issues and other pertinent factors, the Company believes that it will receive the estimated recoveries and it may receive amounts substantially in excess thereof. The Company believes it is entitled to substantially full defense and indemnity under its insurance policies for most Environmental Claims, although the Company's insurers have not affirmed a legal obligation under the policies to provide indemnity for such claims.

The estimated recoveries are based in part upon interim agreements with certain insurers. The Company terminated these agreements in 1995, and GAF commenced litigation on behalf of itself and its subsidiaries seeking amounts substantially in excess of the estimated recoveries. While the Company believes that its claims are meritorious, there can be no assurance that the Company will prevail in its efforts to obtain amounts equal

to, or in excess of, the estimated recoveries.

For further information regarding asbestos- related and environmental matters, reference is made to Note 14 to

Consolidated Financial Statements contained in the Annual Report.

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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations - First Quarter 1996 Compared With First Quarter 1995

The Company recorded first quarter 1996 net income of \$19.9 million (20 cents per share) versus \$15.1 million (15 cents per share) in the first quarter of 1995. The 32% increase in net income was primarily attributable to higher operating income, as well as income from the GAF- Huls Chemie GmbH ("GAF- Huls") joint venture and other income. Net sales for the first quarter of 1996 increased 3% to \$185.6 million compared with \$179.9 million for the first quarter of 1995. The sales growth was attributable to increased sales of specialty chemicals (up \$9 million or 6%), primarily

reflecting increased sales volumes and higher selling prices. This increase resulted from increased sales in the U.S., Europe and the Western Hemisphere. Sales for the mineral products business decreased by \$3.2 million (15%) due to lower sales volumes resulting from a lost customer and adverse weather conditions.

Operating income for the first quarter of 1996 was \$34.2 million, a 10% increase over last year's \$31.2 million. The increase in operating income was attributable to higher specialty chemicals operating income (up \$5.6 million or 22%), partially offset by lower mineral products results (down \$1.5 million or 37%). The higher specialty chemicals operating income resulted from the higher sales levels and improved gross margins (up 3.2 percentage points) due primarily to improved price/cost margins and continued benefits from the Company's reengineering program.

Interest expense for the quarter was \$7.9 million compared with \$8.1 million for the same period last year, primarily reflecting lower average borrowings. Other income, net was \$3.6 million in the first quarter of 1996 compared with \$.6 million last year, primarily reflecting gains associated with the Company's program to hedge certain of its foreign currency exposures, and, to a lesser extent, higher investment income.

Liquidity and Financial Condition

During the first quarter of 1996, the Company generated cash from operations of \$18.4 million, invested \$9.9 million in capital expenditures and an acquisition, and generated \$35.5 million from net sales of available- for- sale and held- to-maturity securities, for a net cash inflow of \$44 million before financing activities. Working capital increased by \$27.3 million, primarily reflecting a \$24.8 million increase in accounts receivable due to higher sales in March 1996 versus December 1995, partially offset by a \$10.6 million reduction in inventories and a \$5.2 million increase in accounts payable. Cash from operations in the first quarter of 1996 included a \$5.1 million dividend received from the GAF- Huls joint venture.

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Net cash used in financing activities totaled \$28 million for the first quarter of 1996, primarily reflecting a \$20.7 million reduction in borrowings from an affiliate and a \$14.1 million decrease in short- term borrowings, partially offset by a \$6.2 million increase in borrowings under the Company's bank credit agreements. Financing activities also reflected \$.5 million of repurchases of the Company's common stock pursuant to a share repurchase program. In anticipation of the expected completion of the Company's share repurchase program in the second quarter of 1996, the Company's Board of Directors has authorized the repurchase of an additional 1,000,000 shares.

As a result of the foregoing factors, cash and cash equivalents increased by \$16.1 million during the first quarter of 1996 to \$47.3 million (excluding \$84.5 million of available- for- sale securities and \$4.8 million of held- to- maturity securities).

See Note B to Consolidated Financial Statements for information regarding contingencies.

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#### **PART II**

### OTHER INFORMATION

#### **Item 1. Legal Proceedings**

The discussion relating to legal proceedings contained in Note B to Consolidated Financial Statements in Part I is incorporated herein by reference.

# Item 6. Exhibits and Reports on Form 8- K

- (a) Exhibits
- 27 Financial Data Schedule, which is submitted electronically to the Securities and Exchange Commission for information only.
- (b) No Reports on Form 8- K were filed during the quarter ended March 31, 1996.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, each of the Registrants listed below has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

INTERNATIONAL SPECIALTY PRODUCTS INC.

ISP CHEMICALS INC.

ISP TECHNOLOGIES INC.

ISP (PUERTO RICO) INC.

ISP ENVIRONMENTAL SERVICES INC.

ISP FILTERS INC.

ISP GLOBAL TECHNOLOGIES INC.

ISP INTERNATIONAL CORP.

ISP INVESTMENTS INC.

ISP MANAGEMENT COMPANY, INC.

ISP MINERAL PRODUCTS INC.

ISP MINERALS INC.

ISP REAL ESTATE COMPANY, INC.

ISP REALTY CORPORATION

#### **VERONA INC.**

#### **BLUEHALL INCORPORATED**

DATE: May 14, 1996

BY: /s/Randall R. Lay
Randall R. Lay
Vice President and
Chief Financial Officer
(Principal Financial and
Accounting Officer)

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<ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FIRST QUARTER 1996 10-Q OF INTERNATIONAL SPECIALTY PRODUCTS INC. AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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